



Agenda

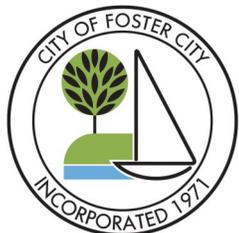
Tuesday, December 5, 2017

- I. Registration
- II. Welcome & Opening Remarks
- III. General Retail Trends & the Evolution of Our Retail Economy
- IV. Group Exercise – Post-it Party
- V. Expert & Community Dialogue: The Good, the Bad, and the Possible
- VI. Question & Answer
- VII. Raffle & Closing Remarks

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Go to Sustainable.FosterCity.org/Social to fill out our online survey and have your voice be heard on a variety of important topics facing Foster City including land use, work-force housing, transportation and commercial retail.

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Commercial Retail

Speakers



Drew Greenspan specializes in retail leasing, representing both tenants and landlords in the Bay Area. He also assists retail tenants with multi-market rollouts in the Bay Area and throughout Northern California. Key clients include Aldi, Old Navy, Gap, Petco, Mattress Firm, Cost Plus and buybuy Baby. In Foster City, Drew has clients that include Golf Tek, IHOP, and Tpumps and properties represented include 100 Grand and Family Dentistry. Currently, Drew has Tenants looking in Foster City, but cannot find the right opportunity. Works at CBRE in Palo Alto office. Prior to joining CBRE, Drew served as Vice President at Cushman & Wakefield (formerly Terranomics), where he started his career in 2003.

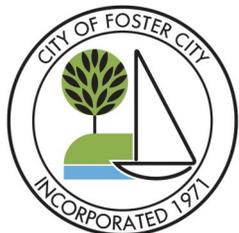


Craig Semmelmeier is Founder and Principal of Main Street Property Services, Inc. of Lafayette, CA. As Principal and Founder of Main Street Property Services, Inc. Mr. Semmelmeier acts as development partner and leasing agent on downtown properties and shopping centers throughout the San Francisco Bay Area. Along with directing the company's development efforts and providing site selection and lease negotiation services, he evaluates market conditions, trends, and competition to help growing retailers. Prior to founding Main Street Property Services in 1997, Mr. Semmelmeier was a retail leasing specialist in the San Francisco headquarters of Terranomics Retail Services for five years.



Ryan McNamara is a Senior Development Director for Blake Griggs Properties and currently responsible for the development of more than 260 residential units and more than 170,000 square feet of retail in the Bay Area with a combined investment of over \$220 million. Prior to joining BGP, Mr. McNamara spent 10 years as a financial analyst and development manager for Regency Centers, a national Real Estate Investment Trust focused on grocery-anchored shopping centers. During that time, he successfully underwrote and closed on more than \$300 million of retail acquisitions, development land and redevelopment properties; entitled more than 1.1 million square feet of commercial retail space in Northern California and the Pacific Northwest; and developed more than 380,000 square feet of new, grade-A commercial product from concept to completion.

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